

CMS Condo On-Site Visit Summary

Location	On-Site Visits 08/18/09 - 09/17/09		Historical Inception				
			Total Prospects		Buyers		Average Time to Buy
Not Entered	52	49%	78	3%	11	25%	111
Airport	26	50%	32	41%	4	36%	0
Billboard	14	27%	19	24%	3	27%	52
Other	4	8%	4	5%	0	0%	
Drive by	2	4%	6	8%	1	9%	295
Internet	2	4%	3	4%	0	0%	
All Others	4	8%	14	18%	3	27%	257
33401 - West Palm Beach, FL	8	7%	26	1%	11	25%	139
Drive by	3	38%	5	19%	3	27%	115
Airport	2	25%	3	12%	0	0%	
Magazine	2	25%	2	8%	2	18%	0
Billboard	1	13%	5	19%	2	18%	172
Friends	0	0%	1	4%	0	0%	
All Others	0	0%	10	38%	4	36%	209
33411 - West Palm Beach, FL	6	6%	9	0%	1	2%	345
Internet	3	50%	4	44%	0	0%	
Airport	2	33%	2	22%	0	0%	
Billboard	1	17%	2	22%	1	100%	345
Newspaper	0	0%	1	11%	0	0%	
99999 - International, XX	6	6%	14	1%	4	9%	343
Airport	1	17%	2	14%	0	0%	
Billboard	1	17%	4	29%	2	50%	342
Drive by	1	17%	2	14%	0	0%	
Internet	1	17%	1	7%	0	0%	
Other	1	17%	1	7%	0	0%	
All Others	1	17%	4	29%	2	50%	344
85268 - Fountain Hills, AZ	3	3%	3	0%	0	0%	
Billboard	2	67%	2	67%	0	0%	
Drive by	1	33%	1	33%	0	0%	
33414 - West Palm Beach, FL	2	2%	7	0%	0	0%	
Airport	1	50%	1	14%	0	0%	
Other	1	50%	1	14%	0	0%	
Drive by	0	0%	1	14%	0	0%	
Internet	0	0%	2	29%	0	0%	
Signs	0	0%	2	29%	0	0%	
33460 - Lake Worth, FL	2	2%	8	0%	1	2%	344
Billboard	1	50%	2	25%	0	0%	
Newspaper	1	50%	2	25%	0	0%	
Airport	0	0%	1	13%	0	0%	
Drive by	0	0%	2	25%	1	100%	344
Friends	0	0%	1	13%	0	0%	
06902 - Stamford, CT	1	1%	1	0%	0	0%	
New York Times	1	100%	1	100%	0	0%	
07041 - Millburn, NJ	1	1%	1	0%	1	2%	0
Billboard	1	100%	1	100%	1	100%	0
07305 - Jersey City, NJ	1	1%	3	0%	0	0%	
Internet	1	100%	1	33%	0	0%	
Realtor	0	0%	2	67%	0	0%	
All Others	25	23%	2,296	94%	15	34%	195

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Location	On-Site Visits 08/18/09 - 09/17/09	Historical Inception		
		Total Prospects	Buyers	Average Time to Buy
Overall	107 100%	2,446 100%	44 100%	176 days